

## Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-04 H-01 INR-07 L-03

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06 IO-13

OMB-01 AID-05 ACDA-07 MC-02 EUR-12 /096 W

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R 081630Z DEC 76

FM AMEMBASSY LIMA

TO SECSTATE WASHDC 2932

INFO :AMEMBASSY SANTIAGO 4080

AMEMBASSY LA PAZ

C O N F I D E N T I A L LIMA 11074

EO 11652: GDS

TAGS: PFOR, PBOR, PE, BL, CI

SUBJ: BOLIVIAN CORRIDOR: CHILE-PERU NEGOTIATIONS

REF: SANTIAGO 11545

1. AT DIPLOMATIC FUNCTION NIGHT OF DECEMBER 7 AMBASSADOR HAD OPPORTUNITY TO DISCUSS STATUS OF BORDER PROBLEM WITH CHILEAN AMBASSADOR FRANCISCO BULNES, WHO EXPRESSED CONCERN ABOUT SERIOUSNESS OF PROBLEM AND PRESENT STATUS OF PLAY. BULNES SAID AGREEMENT AS TO SCENARIO OF NEXT ROUND OF TALKS DUE DECEMBER 20 DESCRIBED SANTIAGO TEL 11545 HAD RAN INTO SERIOUS SNAG. PERUVIAN FONMIN DE LA PUENTE HAD INFORMED HIM OF GOP'S POSITION THAT COUNTRY WHERE MINISTERIAL LEVEL DISCUSSIONS WERE TO TAKE PLACE WOULD ALSO HAVE TO BE INVITING COUNTRY. THUS, IF MEETING WERE TO TAKE PLACE IN SANTIAGO AS PREVIOUSLY SUGGESTED BY CHILE AND TENTATIVELY AGREED TO BY PERU, GOC WOULD HAVE TO BE THE INVITING COUNTRY. BULNES SAID THAT CHILE OBJECTED TO THIS BECAUSE IT FELT THAT BY THE NATURE OF THE PERUVIAN COUNTER PROPOSAL AND CHILE'S REPLY, A PERUVIAN INITIATIVE WAS REQUIRED TO CONTINUE THE DIALOGUE. AT THE SAME TIME BECAUSE OF JULIO PHILIPPI'S HEALTH PROBLEM THE NEGOTIATIONS, TO BE EFFECTIVE, SHOULD BE CARRIED OUT IN SANTIAGO.

2. BULNES WAS OBVIOUSLY QUITE WORRIED ABOUT THE  
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CORRIDOR PROBLEM AND ITS POTENTIAL FOR INCREASING THE

ILL FEELING AND TENSIONS BETWEEN THE COUNTRIES INVOLVED--  
ESPECIALLY BETWEEN PERU AND CHILE. HE SAID HE HAD FOUND  
COMMUNICATION WITH GOP DIFFICULT AND EXPRESSED HIS  
CONCERN THAT THE PROBLEM AND THE EMOTIONS IT ENGENDERS  
NOT BE PERMITTED TO ESCALATE FROM CIVILIAN TO MILITARY  
LEVELS.

3. BULNES SAID HE HAD ALSO DISCUSSED WITH DE LA PUENTE  
HIS GOVERNMENT'S DEEP CONCERNS OVER PERU'S ARMS PURCHASES  
FROM THE SOVIET UNION. I GATHER DE LA PUENTE'S REPLY  
INCLUDED THE STANDARD DISCLAIMER THAT ARMS DO NOT HAVE  
IDEOLOGY, AND THESE ARMS WERE DEFENSIVE AND DESTINED FOR  
REPLACEMENT AND MODERNIZATION. BULNES APPARENTLY COUNTERED  
THIS SAYING INTER ALIA THAT REPLACING SOME 24 OBSOLESCE  
HAWKER HUNTERS AND F-86S WITH 36 SOVIET SU-22S REPRESENTS  
A SIGNIFICANT DIFFERENCE IN QUANTITY AS WELL AS KIND.

4. ON MATTER OF SOVIET ARMS PURCHASES, AMBASSADOR  
DISCUSSED WITH BULNES POSSIBILITY THAT RECENT CHANGES  
IN KEY GOC PERSONNEL AND POLICIES, ESPECIALLY SINCE  
JULY, WOULD MILITATE AGAINST FURTHER MAJOR PURCHASES  
FROM THE USSR. THERE IS RESISTANCE TO SUCH PURCHASES  
IN ALL THREE SERVICES, AND CONCERN OVER POSSIBLE SOVIET  
POLITICAL INFLUENCE, A CONSTANT HERE, SEEMS TO HAVE  
INCREASED. CERTAINLY HEMISPHERE CONCERN ALREADY EVIDENT  
TO THE GOP ESPECIALLY ON THE PART OF PERU'S IMMEDIATE  
NEIGHBORS OVER THE INJECTION OF SOVIET ARMS INTO THE  
AREA SHOULD GIVE THE PERUVIANS PAUSE. BULNES ACKNOWLEDGED  
THIS BUT HIS CONCERNS OVER THE IMMEDIATE PROBLEMS OF  
THE CORRIDOR NEGOTIATIONS AND THE IMPACT OF THE SU-22S  
REMAINED.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** LANDLOCKED COUNTRIES, SPHERE OF INFLUENCE, NEGOTIATIONS, ACCESS TO PORTS, DIPLOMATIC DISCUSSIONS, INTERGOVERNMENTAL COOPERATION  
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**To:** STATE  
**Type:** TE  
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